#### **Federal Grant Assistance**

As the Local Development District (LDD) for the Appalachian Regional Commission and the Pennsylvania Department of Community & Economic Development (DCED), NEPA provides technical assistance to organizations seeking federal grant assistance.

\$1,804,192
Funds Leveraged
\$1,380,750

## **Business Financing**

The NEPA Business Finance Center offers nine (9) loan programs with interest rates of 3% to 4%.

**Jobs Supported** 

182

**Businesses Assisted** 

560

\$9,533,104
Funds Leveraged
\$14,286,083

## **Government Contracting Assistance**

The NEPA Procurement Technical Assistance Center (PTAC) assisted active clients generating prime and sub contract awards.

**Government Sales** 

\$295,442,849

**Businesses Assisted** 

178

Jobs 591 Supported

# **International Business Development**

NEPA provides international trade assistance to businesses in Northeastern Pennsylvania with the goal of helping to generate international sales and increases regional employment.

**International Sales** 

\$42,950,917

**Businesses Assisted** 

63

# Jobs 388 Supported

## **Transportation Planning**

NEPA manages the four-county Metropolitan Planning Organization (MPO) program, which includes the Transportation Improvement Program (TIP), that includes funding for bridge, highway and transit projects over four years 2021-2024.

TIP 2021-2024 \$610,314,978

# **Nonprofit & Community Assistance Center**

NCAC provides services to strengthen and support nonprofit organizations and grantmakers in our seven-county region.

Training & Assistance 1,058

NEPA proudly serves the counties of Carbon, Lackawanna, Luzerne, Monroe, Pike, Schuylkill, and Wayne. 1151 Oak Street • Pittston, PA 18640-3726 • Phone: 570.655.5581 or 866.758.1929 • www.nepa-alliance.org

#### **NEPA Client Testimonials**

"NEPA Alliance was a key partner in the continued success of Leonard Crawford Electric, LLC. The low-cost financing provided by NEPA will help us save more money that would normally be spent on interest and use it for the growth of our company. It was our pleasure to do business with NEPA Alliance."

Barry Wagner, CFO, Leonard Crawford Electric

"Kara has been awesome so far! She helped me with my SAM.gov renewal, and she knows a lot about the process. Because of this, she was able to distinguish between legitimate renewal emails and spam that could have caused me to provide confidential information to a hacker!"

William Aquilino, President Karmic-Taco PLLC

"I am thankful for the opportunity to do business with NEPA Alliance, as I embark on this new journey as a business owner. The finance staff at NEPA went out of their way to make sure that I able to meet a tight deadline and get my project funded. Thank you, NEPA, for funding my project and helping to make my dream a reality!"

Jacki Swetts, Owner, Dare 2 Dream Daycare

"In 2018, I decided to start a microbrewery to supplement my retirement income and, more importantly, to keep my mind engaged during this point in my life. That was the easy part. Steering through the financial funding maze was daunting, to say the least. I was introduced to the NEPA Alliance through the local SBDC and they helped provide me with the guidance to keep the project alive and helped secure both private and SBA financing. The NEPA Alliance also stood by me when the original project location failed, during the search for a new location and when the new location showed the need for greater than twice the amount of financing. The confidence the Alliance showed in the new location and the belief in my business plan made the deal happen!"

George C Merenich, Owner, Lanahu Ales, LLC

"In a small business, senior leadership wears several hats. We constantly assess our current client needs and look for ways we can add value to our existing customers. True growth, however, means finding new opportunities to be of service. This gives our employees room to learn and advance as well as builds the foundation on which we operate. To help this growth, we pursued HUBZone certification for our business. It is a time-consuming process requiring focus and stamina and navigating the process has been daunting to say the least. When we made the business decision to apply for certification again, we leaned on the NEPA PTAC staff to help us along the way to gaining full HUBZone certification. Considering the invaluable attention, dedication, and expertise they've provided so far, I can honestly say the PTAC exceeds my expectations time and again."

Jay Morgans, General Manager, Morgans Cleaning & Property Management

"My experience with NEPA Alliance is just great! Since day one I got extensive explanation of the program together with the proper business counseling in order to make the right choices. Questions I had along the way were answered very quickly and in a language I could understand unmistakably."

Livia Cabral, SideStreet Bar & Grill

## **Funding Partners**











#### **NEPA Alliance Affiliates**











