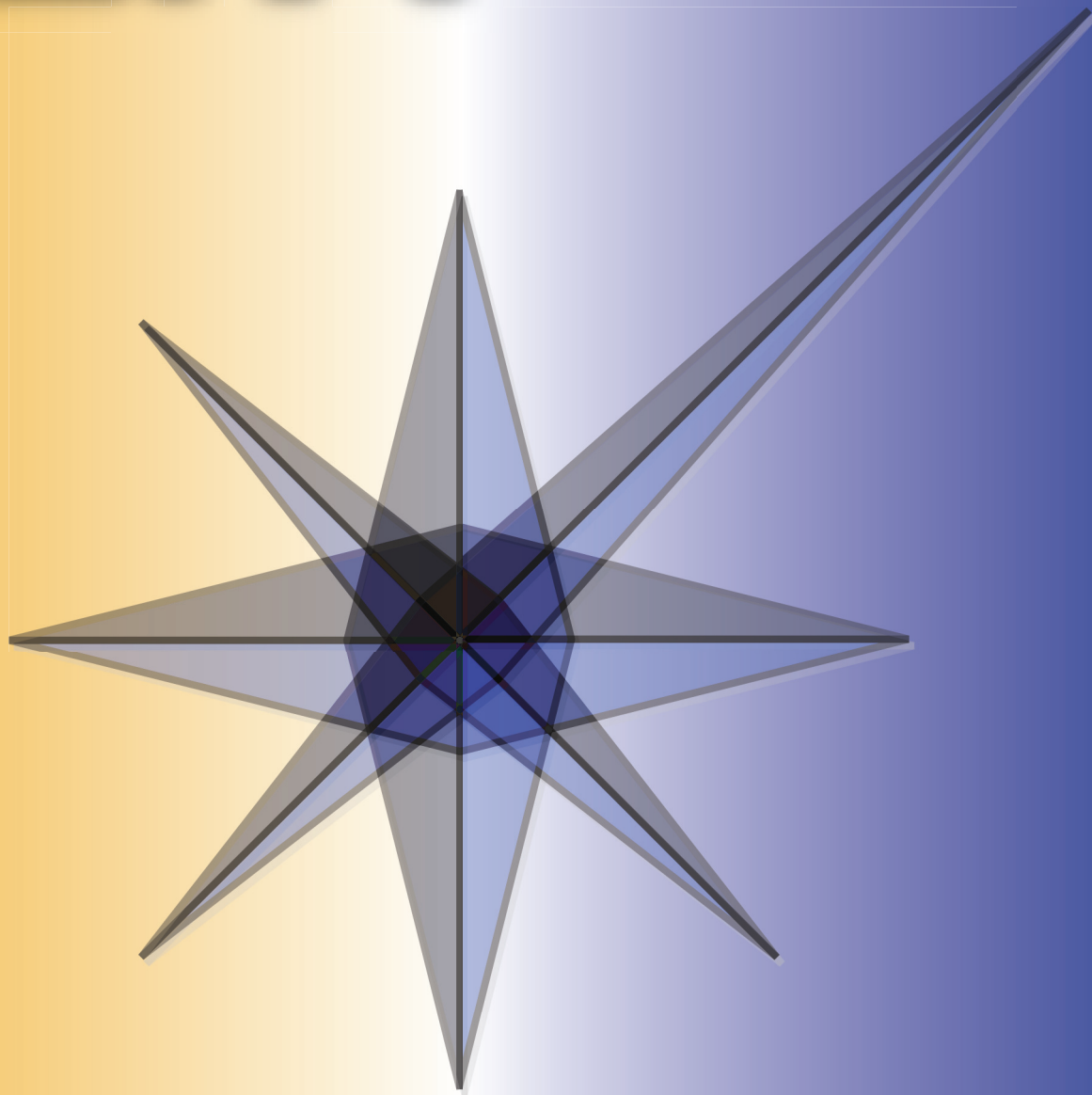


Northeastern Pennsylvania Alliance

# NEPA



Annual Report  
**2017**

## EXECUTIVE MESSAGE

Greetings! The following pages of our Annual Report chronicle the success of NEPA Alliance for the Fiscal Year ending June 30, 2017.

The NEPA Staff has accomplished all of the goals set by our funding partners, and we continue to serve our region with quality business, community and government services.

- NEPA assisted with over \$2.2 million in ARC grants.
- NEPA Business Development Programs successfully created or retained 855 jobs in our region.
- NEPA's Business Finance Center loaned \$2,290,076 leveraging another \$6,441,740 for business expansion in the region.
- NEPA's International Business Development Program completed the year at 119% of the goal established by the Commonwealth Office of International Business Development (OIBD) and reported sales of \$47,782,236 and created/retained 387 jobs.
- NEPA's government contracting program (PTAC) supported 194 jobs from \$162,800,875 in government contracts awarded in our region.
- The NEPA Alliance Business Finance Corporation (NEPA-BFC), our affiliate Small Business Administration (SBA) Certified Development Corporation, closed two loans in a total SBA combined amount of \$1,110,076.
- The NEPA Metropolitan Planning Organization (MPO) serving Carbon, Monroe, Pike and Schuylkill Counties with transportation planning continues to maintain the TIP (Transportation Improvement Program) for 2017-2020 in the amount of \$508 million and completed a Coordinated Transit-Human Services Transportation Plan.

- NEPA manages the NEPA PREP Partnership (Partnerships for Regional Economic Performance), which is a collaboration of fourteen (14) economic development agencies within our region to receive state funding of over \$1.2 million.
- The Nonprofit & Community Assistance Center (NCAC) provided training or assistance to 743 non-profit professionals within our region.
- N.E. Defense Transition Partnership initiative produced 32 Market Diversification Plans and provided \$464,000 in vouchers for plan implementation. Additionally, the program provided support to over 200 dislocated workers in the region.

NEPA continues to provide quality services to our businesses, communities and governments in Carbon, Lackawanna, Luzerne, Monroe, Pike, Schuylkill and Wayne Counties.

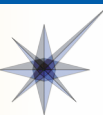
We thank all of our volunteer Board Members and Committee Members for their service and dedication to making Northeastern Pennsylvania a great place to live, work and play.



*Bud Quandt*  
*Board Chairperson*  
*2016 - 2018*



*Jeffrey Box*  
*President & CEO*



## NEPA ALLIANCE BOARD OF DIRECTORS FYE 2016-17



### OFFICERS

**Bud Quandel**, Board Chairperson  
**Phil Condron**, 1st Vice-Board Chairperson  
**Dave Farrington**, 2nd Vice-Board Chairperson  
**Joe Sebelin**, Treasurer

**Steve Barrouk**, Secretary  
**John Casella**, Assistant Treasurer  
**Mark Graziadio**, Assistant Secretary  
**Mary Beth Wood**, Past Board Chairperson

### DIVISIONS

#### Executive Leadership

Jeffrey Box - President & CEO

#### Administrative Services

Wendi Holena - Vice President & Chief Financial Officer  
 Judy Doblix - Senior Accounting Manager  
 Kevin Kwiatek - Accounting Manager

#### Community Services

Kurt Bauman - Vice President; Executive Director, NCAC  
 Steven Zaricki - Research & Information Manager  
 Meghan Loftus - Community Services Specialist

#### Business Development Services

Thomas Pellegrini - Vice President  
 Michael Horvath - Senior International Business Manager  
 Karen Ostroskie - Senior Government Procurement Manager  
 David Nat - Business Finance Manager  
 Deborah Phillips - Government Procurement Manager  
 Stephen Ursich - NEPA Business Finance Corporation Manager  
 Paula Terpak - Business Development & Government Procurement Specialist  
 Donna Brdaric - Administrative Assistant

#### Transportation Planning Services

Alan Baranski - Vice President  
 Kate McMahon - Transportation Services Manager  
 Daniel Yelito - Transportation Services Manager  
 Annette Ginocchetti - Transportation GIS Specialist

#### Communications & Operations

Donna Hritz - Manager  
 Michael Skowronski - Information Technology Manager  
 Louise Tracy - Administrative Assistant/Receptionist

### CARBON COUNTY

Nicole Beckett  
 Kathy Henderson  
 Commissioner Wayne Nothstein  
 Harold Pudliner  
 Joseph Sebelin

### LACKAWANNA COUNTY

Lou Abitabulo  
 Philip Condron  
 Tom Donohue  
 John McNulty  
 Commissioner Patrick O'Malley  
 (George Kelly Alternate)  
 Alex Stark

### LUZERNE COUNTY

Stephen Barrouk  
 Ron Carter  
 Mary Malone  
 County Council Linda McClosky Houck  
 (Tim McGinley Alternate)  
 Kevin O'Donnell

### MONROE COUNTY

John Casella  
 Chuck Leonard  
 Commissioner John Moyer  
 (Charles Garriss Alternate)  
 Carl Wilgus

### PIKE COUNTY

Dave Farrington  
 William Kerstetter  
 Commissioner Matthew Osterberg  
 Fred Suljic  
 Peter Wulfhorst

### SCHUYLKILL COUNTY

Robert Carl  
 Micah Gursky  
 Michael McCord  
 Bud Quandel  
 Commissioner Frank Staudenmeier

### WAYNE COUNTY

Commissioner Joseph Adams  
 Mark Graziadio  
 Dave Hoff  
 Craig Rickard  
 Mary Beth Wood

### AT-LARGE

Matt Connell  
 Ricky Durst  
 Larry Malski  
 Alana Roberts

### EX-OFFICIO

Charles Barber, NCAC Board Chair  
 Jeffrey Box, NEPA President & CEO  
 Joe Lettiere, PNE  
 (John Augustine Alternate)

### EMERITUS

Phyllis Brandwene  
 David Donlin  
 Mahmoud Fahmy  
 Paul Maher  
 Ernest Preate





## BUSINESS FINANCE CENTER



The NEPA Business Finance Center includes eight (8) loan products, as well as the NEPA Alliance Business Finance Corporation (NEPA-BFC). The NEPA loan products provide low cost, fixed-rate financing generally up to 50% of the total financing requirements with a maximum loan amount of \$2,000,000 for real-estate. Job retention/creation criteria apply.

The NEPA Alliance Business Finance Corporation is a SBA-504 lender. There are numerous advantages associated with the program including subordinate lien position; fixed interest rates that are market based; longer repayment terms with a maximum 20 year loan maturity. The loan structure of a 504 loan preserves working capital as the borrower's cash equity can be as low as 10%. Many business sectors can qualify for this program.

### LOAN PROGRAM RESULTS:

- Counseled 311 entrepreneurs and small businesses
- Approved 17 loans for a total of \$2,290,076
- Closed 16 loans for a total of \$2,220,076
- Leveraged \$6,441,740 in private/public financing
- Retained/created 273 jobs



NEPA Alliance and the Department of Agriculture Rural Development (DARD) presented Sutphen East Corporation a check in the loan amount of \$225,000 for the purchase of commercial real estate to relocate their operations.



NEPA Alliance, Appalachian Regional Commission (ARC) and the Economic Development Administration (EDA) presented Custom Seats, Inc a check in the loan amount of \$200,000 for the purchase of commercial real estate to move their operations.



NEPA Alliance and the Economic Development Administration (EDA) presented N. E. Dental Sleep Masters LLC a check in the loan amount of \$75,000 for the purchase of machinery, equipment, furniture and fixtures to furnish their new location.



## Thank You Tom!

NEPA Alliance would like to recognize Tom Pellegrini who retired on June 30, 2017 after 40 years. Thank you for your service and dedication to our organization and the region.





## PROCUREMENT TECHNICAL ASSISTANCE CENTER

The NEPA Alliance PTAC received Defense Logistics Agency funding in the amount of \$268,000 with matching funds of \$268,000 from the Appalachian Regional Commission and the Pennsylvania Department of Community and Economic Development, for a total program award of \$536,000.



The PTAC uses a set of professional performance measurement criteria to determine client and mission value and success. For the period of July 1, 2016 through June 30, 2017, the PTAC achieved the following results:

• Initial Counseling	66
• Follow-up Counseling	970
• Prime Contract Awards	\$ 161,033,062
• Subcontract Awards	\$ 1,767,813
• Total of all awards	\$ 162,800,875

## NEPA GOVERNMENT CONTRACTING SHOWCASE 2017 A VALUABLE RESOURCE FOR SMALL BUSINESSES

The NEPA Alliance held the annual Procurement Technical Assistance Center (PTAC) 2017 Government Contracting Showcase on May 11, 2017 at the Radisson Lackawanna Station Hotel, Scranton, PA. The full day event was well attended with 19 exhibitors, including representatives from economic development, government agencies and private businesses. The Showcase attracted over 100 attendees and was deemed to be a great resource and beneficial to those in attendance.



Congressman Lou Barletta, PA 11th Congressional District, was the Luncheon Keynote Speaker at the 2017 Government Contracting Showcase (GCS) in Scranton, PA.



Opening Keynote Speaker, Michael Atchie, Manager of Public Outreach for the Williams Company, presented at the 2017 Government Contracting Showcase in Scranton, PA.



PREP Partners at the GCS Exhibit area from left: Kathleen DeLeo, Wilkes University SBDC; Rachel Antosh, Penn's Northeast; Kristine Augustine, Greater Scranton Chamber of Commerce; Eric Esoda, NEPIRC; and Jeffrey Box, NEPA Alliance.

## NEPA ALLIANCE PTAC CLIENT OF THE YEAR AWARD 2017

NEPA Alliance presented its "PTAC Client of the Year Award" to Gentex Corporation. The Award is given to a client of the Procurement Technical Assistance Center whose business practices and professional conduct is beneficial to federal, state and local governments; conducts business in a professional and ethical manner; reinvests in the local economy and its people; and helps to promote Northeastern Pennsylvania as a vibrant place in which to do business.

Pictured from left: Congressman Lou Barletta, PA 11th Congressional District; James Montenegro, Gentex Corporation; David Luetzgen, Gentex Corporation; Jeffrey Box, NEPA Alliance; and Karen Ostroskie, NEPA Alliance.



## PARTNERSHIPS FOR REGIONAL ECONOMIC PERFORMANCE (PREP)



In 2016-2017, the Northeastern Pennsylvania Regional PREP collaborative continued to provide integrated assistance to many

businesses throughout the seven-county Northeastern Pennsylvania region.

### **PREP services and programs implement its following core strategies:**

1. Economic Development Marketing
2. Business Expansion & Retention Program/Services
3. Entrepreneurial Development
4. Manufacturing Sector Innovation, Growth & Job Creation/Retention
5. Skilled Workforce Attraction, Retention & Training
6. Real Estate Development
7. Community Development

### **Regional PREP Initiatives:**

- **N.E. PA Defense Transition Partnership** – The initiative is designed to provide support to Department of Defense (DoD) contractors and supply chain vendors to diversify their products and services in the wake of decreased DoD spending and sequestration.

### **Additional Impacts:**

- PREP Partners sponsored 96 training workshops that were attended by 3,266 individuals;
- 963 new clients were assisted by PREP Partners and 1,013 clients received counseling;
- 39 loans were closed;
- 93 business plans were developed;
- 115 location leads were provided.

### **PREP Regional Partners are:**

- Berwick Industrial Development Association
- CAN DO, Inc.
- Carbon Chamber & Economic Development Corporation
- Greater Wilkes-Barre Chamber of Commerce of Business & Industry
- Manufacturers Resource Center
- Monroe County Industrial Development Authority
- Northeastern Pennsylvania Alliance
- Northeastern Pennsylvania Industrial Resource Center
- Pike County Economic Development Corporation
- Scranton Lackawanna Industrial Building Company
- Schuylkill Economic Development Corporation
- The University of Scranton Small Business Development Center
- Wayne Economic Development Corporation
- Wilkes University Small Business Development Center

## INTERNATIONAL BUSINESS DEVELOPMENT

### PENNSYLVANIA FOREIGN INVESTMENT REPRESENTATIVES VISIT

The International Program supported the visit of the Pennsylvania Foreign Direct Investment (FDI) Representatives to the region on May 15, 2017. The FDI representatives visit the Commonwealth every two years to learn about the new commercial development inventories and assets that are available to foreign investors.



Foreign Direct Investment representatives and guests at PNC Field in Moosic, PA.

### EXPORT DOCUMENTATION AND U.S. FREE TRADE AGREEMENT WORKSHOPS

The International Program held Export Documentation and U.S. Free Trade Agreement Workshops on November 14 & 15, 2016 at the Radisson Lackawanna Station Hotel in Scranton, PA.



Mr. Robert Imbriani, Vice President, Team Worldwide, Elizabeth, NJ, delivers his Free Trade Agreement presentation to Workshop attendees.





## INTERNATIONAL BUSINESS DEVELOPMENT

### 19TH ANNUAL 2016 “BRINGING THE WORLD TO NORTHEASTERN PENNSYLVANIA”

The International Program held the 19th “Bringing the World to Northeastern Pennsylvania” event on September 23, 2016 at the Woodlands Inn in Wilkes-Barre, PA. Pennsylvania has one of the largest, most comprehensive state-sponsored export development programs in the U.S. with 15 Authorized Trade Representatives covering 51 countries. Twenty-four businesses from Northeastern Pennsylvania attended the event and met with the trade advisors to discuss their international business issues.



*Pennsylvania Trade Advisors at the “Bringing the World to Northeastern Pennsylvania” event held at the Woodlands Inn in Wilkes-Barre, PA.*



*Senator Yudichak speaks with Martin Lewis, Pennsylvania's United Kingdom Trade Representative; Jeffrey K. Box, NEPA Alliance; and Robert Scocozzo, Mia Bella Candles.*

## INTERNATIONAL TRADE SERVICES WORKSHOP

The International Program held an International Trade Services Workshop for Northeastern Pennsylvania regional Legislators and Chambers of Commerce on March 9, 2017. This Workshop was held to update the Northeastern Pennsylvania Legislators and Chambers of Commerce about the international trade resources that are available to regional businesses to help them grow their international business and solve international issues.



*Joseph Burke, Deputy Secretary, Pennsylvania Office of International Business Development, explains Pennsylvania's International Program to Pennsylvania Legislators, their staff and regional Chambers of Commerce.*



*Mr. Anthony Ceballos, Director, U.S. Commercial Service, U.S. Department of Commerce, Philadelphia, PA, discusses the federal international trade programs.*

NEPA's International Business Development Program completed the year at 119% of the goal established by the Commonwealth Office of International Business Development (OIBD), NEPA clients reported sales of \$47,782,236 and created/retained 387 jobs.

### 2016-2017 Outcomes (Performance Metrics)

Companies Assisted	68
New Clients	24
Work Orders Entered	93
Export Clients Reporting Sales	18
Export Sales Reported	\$47,782,236
Export Actions Reported	59
Percentage of Goal Achieved	119%
Jobs Created/Retained	387





## NEPA METROPOLITAN PLANNING ORGANIZATION (MPO)

The Northeastern Pennsylvania Alliance operates the Northeastern Pennsylvania Metropolitan Planning Organization (NEPA MPO), providing transportation planning and programming services for Carbon, Monroe, Pike, and Schuylkill Counties. As part of the planning process for the MPO, two MPO committees are convened: the NEPA MPO Technical Planning Committee and NEPA MPO Policy Board. The committees:

- Assist and advise NEPA with assessing the transportation needs of the MPO counties;
- Review and approve the four-county regional Transportation Improvement Program (TIP) which funds highway and bridge projects, transit system improvements and other transportation programs over four years; and
- Rank and recommend projects for grant programs including the Transportation Alternatives Program and Green Light-Go Program.



*The NEPA MPO Technical Planning Committee and Policy Board presentation at June 2017 joint business meeting.*

## LOCAL ASSET DATA COLLECTION

NEPA has been engaged by PennDOT to perform an inventory of local roadways and bridges less than 20 feet in five counties of our region including Carbon, Monroe, Pike, Schuylkill and Wayne Counties. NEPA staff has completed the local bridge collection information in all five counties, and the data collection effort on local roadways is ongoing.

<b>Local Asset Data Collection</b>	<b>2016-2017</b>	<b>Project Total</b>
• Road Segments Collected	3,933	7,024

## LOCAL TECHNICAL ASSISTANCE PROGRAM (LTAP)



NEPA coordinates the PennDOT Local Technical Assistance Program (LTAP) throughout our seven-county LDD region serving our local governments

with road maintenance and safety training sessions. Services available through LTAP include workshop training, on-site technical assistance, updates on latest technologies and innovations, field demonstrations and newsletters. These services are available to all municipal and county road staff and are provided at no cost to attendees.



*Participants at a LTAP class on traffic signs in Pike County in April 2017.*

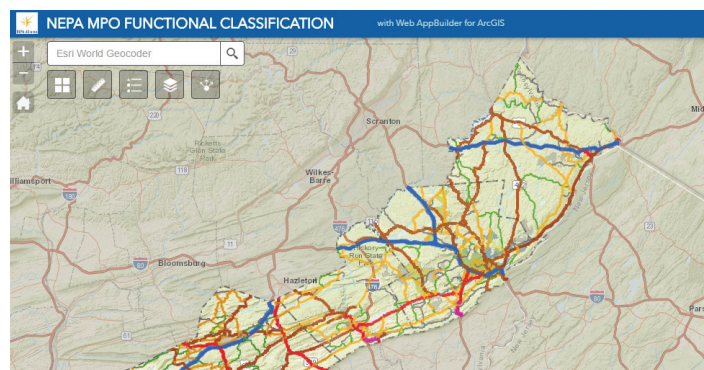
### **2016-2017 LTAP Training**

LTAP Courses Held	17
Individuals Trained	327

## GEOGRAPHIC INFORMATION SYSTEM (GIS)

GIS is a computer application used to store, view and analyze geographic information through a number of formats, including computer generated maps. GIS helps spot trends, highlights customer bases, and manages projects, along with numerous other applications. During the 2016-2017 year, NEPA has completed a number of transportation mapping projects including:

- Freight generators and critical freight corridors in the NEPA MPO region;
- Local Technical Assistance Program class locations and attendance; and
- Federal functional classification of roadways.



*GIS map of NEPA MPO functional classification of roadways.*

NEPA GIS staff conducted several educational activities in the region by becoming GeoMentors and participated in the SHINE afterschool program in Luzerne County.

## COMMUTER SERVICES

The NEPA MPO has engaged Commuter Services and is now providing services to reduce traffic congestion by helping commuters find alternatives, other than driving alone, by reaching out to employers so they can help their workforce find those options. Commuter Services operates in the four MPO counties.



## FOCUS 81 COMMITTEE



The Focus 81 Committee was formed by NEPA and consists of a broad coalition of business, community and government leaders who have joined together to develop and enact measures which will enhance safety and reduce congestion within a targeted corridor of Interstate 81 in Lackawanna and Luzerne Counties. This fiscal year, the group:

- Continued to work with PennDOT to utilize project funding to improve the I-81 corridor;
- Updated the [www.Focus81.com](http://www.Focus81.com) website to provide commuters and travelers with the most current information about the I-81 corridor in Northeastern Pennsylvania;
- Conducted a media campaign to increase awareness about Focus 81 and direct the traveling public to the Focus 81 website;
- Promoted the use of the PA Turnpike as an alternate to I-81 and supported efforts to improve connections between the two roadways; and
- Collaborated with the I-81 Multi-State Coalition and attended the I-81 Multi-State Coalition Annual Meeting in Martinsburg, VA.



*I-81 Corridor Coalition Executive Director Andy Alden presents at a Focus 81 meeting at PNC Field in April 2017.*

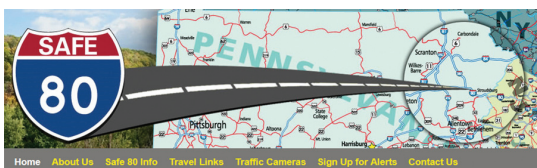
## SAFE 80 TASKFORCE

The Safe 80 Taskforce is a broad coalition of business, community and government leaders who have joined together to address emerging public safety needs within the I-80 corridor in Monroe County. NEPA assists with the management of the taskforce and maintains the [www.Safe80.org](http://www.Safe80.org) website. Over the past year, the group has:



Updated and improved the Safe 80 website to inform commuters and travelers along the I-80 corridor; and

- Updated and improved the Safe 80 website to inform commuters and travelers along the I-80 corridor; and
- Supported efforts to improve safety and increase capacity along I-80 corridor.



## LOCAL GOVERNMENT ASSISTANCE

NEPA provides a number of specialized services designed to assist local governments including: project funding searches, grant writing, meeting facilitation/administration, project consultation, etc. The following highlights assistance provided by NEPA during this past fiscal year.

- **Back Mountain Community Partnership (BMCP):** NEPA continued in its role as the administrator of this group consisting of the following communities in Luzerne County: Dallas Borough, Dallas Township, Franklin Township, Harveys Lake Borough, Jackson Township, Kingston Township and Lehman Township. This group works to jointly address issues affecting their communities through this multi-municipal cooperative effort.

### ***This year:***

- NEPA coordinated two Local Share Account grant projects for a public works equipment storage facility and a Stormwater Management MS-4 equipment and mapping project;
- NEPA prepared a Local Share Account grant application for the second phase of the Back Mountain Regional Emergency Services Building. The grant was awarded at \$359,694 in March 2017; and
- NEPA coordinated an event to dedicate a new flagpole at the Back Mountain Regional Emergency Services Building in September 2016.



*Elected officials and members of the Back Mountain Community Partnership dedicate the flagpole at the Back Mountain Regional Emergency Services Building in September 2016.*

## COORDINATED TRANSIT-HUMAN SERVICES TRANSPORTATION PLAN

The NEPA MPO completed an update of its Coordinated Transit-Human Services Transportation Plan. The Plan identifies the region's public transportation needs, particularly those of persons with disabilities, senior citizens, minorities, limited English proficiency and low income populations. The Plan provides prioritized recommendations for improving public transportation services in the four-county NEPA MPO area within the financial constraints of the region's transportation budget. The updated Plan was approved in November 2016.





## COMMUNITY SERVICES DIVISION

The Community Services Division highlights NEPA's emphasis on community development, nonprofit assistance, research, telecommunications and energy conservation and efficiency initiatives. The Division includes the operation of the Nonprofit & Community Assistance Center and the Research & Information Center that provide valuable services to nonprofits, local governments and businesses.

### NONPROFIT & COMMUNITY ASSISTANCE CENTER

The Northeastern Pennsylvania Nonprofit & Community Assistance Center (NCAC) is a nonprofit, 501(c)3 affiliate agency of NEPA providing assistance to nonprofit organizations and communities. NCAC's mission is to strengthen and support Northeastern Pennsylvania's nonprofit organizations and grantmakers in their service to our region. NCAC develops and offers resources, facilitates partnerships and collaborations and assists in the identification and implementation of governance and management best practices to improve the efficiency and effectiveness of organizations and the services and programs they offer.



### NEPA GRANTMAKERS INITIATIVE

In collaboration with the Harry & Jeannette Weinberg Foundation, the McGowan Charitable Trust, The Luzerne Foundation, the Scranton Area Foundation and the Margaret Briggs Foundation, NCAC launched the NEPA Grantmakers Initiative. The NEPA Grantmakers Initiative brings grantmaking organizations and agencies together to more efficiently and effectively address the grantmaking needs of the communities in Northeastern Pennsylvania.



#### Community Foundation Initiative

NCAC received an Appalachian Regional Commission Area Development grant for \$110,000 to provide program support and technical assistance to two new foundations: the Carbon County Community Foundation and the Greater Pike Community Foundation.



The Northeastern Pennsylvania Nonprofit & Community Assistance Center presented a check to the newly-formed Greater Pike Community Foundation.

### NCAC ANNUAL PROGRAM TOTALS 2016-2017

Program	Totals
Nonprofit Counseling Sessions	49
Resource Center Visits	65
Workshop Attendees	521
Customized Funding Searches	46
Grant Proposal Reviews	15
Nonprofit Start-Up Assistance	22
Demographic & Statistic Assistance	25
<b>Total Assistance Provided</b>	<b>743</b>

### APPALACHIAN REGIONAL COMMISSION



As the designated Local Development District for the Appalachian Regional Commission (ARC) and the Pennsylvania Department of Community & Economic Development (DCED), NEPA provides technical assistance to those organizations seeking ARC grant assistance.

### FUNDED PROJECTS FY 2016-2017

Organization	Project	Amount
NEPA Alliance	PREP	\$400,000
The Scranton School for Deaf & Hard of Hearing Children	Phase 3 Expansions	\$32,500
Wayne Economic Development Corporation	Stourbridge Project	\$25,000
Delano Township	Delano Industrial Park Roads	\$340,707
NeighborWorks Northeastern Pennsylvania	Expansion of the Home Matters Repair Initiative	\$25,000
<b>Total</b>		<b>\$823,207</b>





## ECONOMIC IMPACT MODELING

NEPA utilizes an economic impact model, **IMPLAN®**, or Impact Analysis for Planning. The model estimates the economic impact of projects, which are based on the construction of buildings, a temporary impact, and the ongoing impacts that result from the operation of facilities and, where applicable tourism. During FY 2016-2017, NEPA conducted seven economic impact analyses for clients within the region.

### PROJECT HIGHLIGHT – STATE CORRECTIONAL INSTITUTIONS

In January 2017, an economic impact analysis was conducted for three State Correctional Institutions (SCIs) that were being considered for closure by the Commonwealth of Pennsylvania: Frackville in Ryan Township, Schuylkill County; Retreat in Newport Township, Luzerne County; and Waymart in Canaan Township, Wayne County. According to the Pennsylvania Department of Corrections website, which was accessed on January 18, 2017, Frackville had 435 employees, Retreat had 384 employees and Waymart had 683 employees. Impact regions consisted of the contiguous counties, which surround each of the three SCIs. Based on these numbers of employees, the estimated economic impact, with the jobs supported being either full-time or part-time, was the following:

#### ESTIMATED ECONOMIC IMPACT OF THE THREE STATE CORRECTIONAL INSTITUTIONS

	Total Jobs Supported	Total Labor Income	Total Economic Output
Frackville	553.7	\$29,162,087	\$44,799,289
Retreat	487.6	\$24,165,841	\$37,772,402
Waymart	857.2	\$43,380,253	\$65,791,894

## N.E. PA DEFENSE TRANSITION PARTNERSHIP

The N.E. PA Defense Transition Partnership is a new initiative designed in collaboration with the Commonwealth of Pennsylvania's Department of Community & Economic Development and the NEPA Partnership for Regional Economic Performance (PREP) team members.

The initiative is designed to provide support to Department of Defense (DoD) contractors and supply chain vendors to diversify their products and services in the wake of decreased DoD spending and sequestration. The partnership provided direct support for the development of market diversification plans to create new opportunities and jobs for local businesses that have experienced decreased DoD contracts. Furthermore, the initiative provided support for displaced workers who have been furloughed by Tobyhanna Army Depot and other DoD contractors. The initiative is being funded by a \$2.9 million grant through the DoD Office of Economic Adjustment.

The initiative produced 32 Market Diversification Plans and provided \$464,000 in vouchers for plan implementation. Additionally, the program provided support to over 200 dislocated workers in the region.

## BLUE RIBBON TASK FORCE

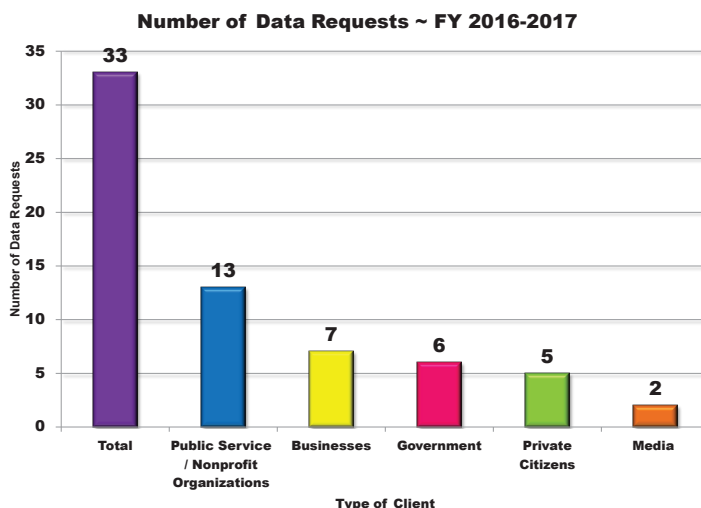
NEPA manages the Blue Ribbon Task Force (BRTF), which was organized in 1992 to provide regional community support for the preservation and protection of the Tobyhanna Army Depot from the base closure process known as BRAC.



- NEPA prepared an economic impact analysis of Tobyhanna Army Depot. In FY15, the total impact within an eleven (11) county region was an estimated:
  - \$2.5 billion in economic impact
  - 10,190 jobs, which include 2,833 employees at the Depot who reside within the region
  - \$623.7 million in labor income
- In 2014, Tobyhanna Army Depot launched a facility enhancement initiative which leveraged over \$100 million in federal funds. The funds will be used to ensure that the Depot will remain a world-class facility for electronics innovation in support of our warfighters throughout the world. During 2014 and 2015, the economic impact in Pennsylvania from this initiative averaged \$128.8 million.

## RESEARCH & INFORMATION CENTER

NEPA's Research & Information Center provides research and economic impact modeling services to businesses, nonprofits and government agencies. Whether it's the population of a municipality, the unemployment rate of a county or the number of businesses for a particular industry in the region, NEPA provides the most current statistical and demographic information that meets the clients' needs.



## NEPA ALLIANCE REGIONAL LEADERSHIP AWARD

The NEPA Alliance Regional Leadership Award is presented annually to an agency, group or individual demonstrating a significant contribution to regional growth, development or cooperation within the seven-county NEPA region. This year's award recipient was Pocono Raceway for their impact on the regional economy and involvement in the regional community of Northeastern Pennsylvania. Ben May, Chief Marketing Officer, Pocono Raceway accepted the award.

Pictured from left are Bud Quandel, NEPA Board Chairperson; Ben May accepting the Regional Leadership Award on behalf of Pocono Raceway; Jeffrey Box, NEPA Alliance and Mary Ann Lambert, M & T Bank.



## FUNDING PARTNERS



[www.northeastprep.net](http://www.northeastprep.net)



[dced.pa.gov](http://dced.pa.gov)



[www.penndot.gov](http://www.penndot.gov)



[www.arc.gov](http://www.arc.gov)



[www.eda.gov](http://www.eda.gov)

## NEPA ALLIANCE AFFILIATES



[www.nepabfc.org](http://www.nepabfc.org)



[www.focus81.com](http://www.focus81.com)



[www.nepa-alliance.org/ncac](http://www.nepa-alliance.org/ncac)



[www.supporttobyhanna.org](http://www.supporttobyhanna.org)



[ptac.nepa-alliance.org](http://ptac.nepa-alliance.org)



[nepagrantmakers.org](http://nepagrantmakers.org)



[www.paldd.org](http://www.paldd.org)

## OUR MISSION

The Northeastern Pennsylvania Alliance (NEPA) is a regional multi-county economic development agency providing leadership, planning, expertise and services to regional and local governments, businesses, institutions and individuals through innovative and beneficial collaborations and partnerships to enhance the economic development and quality of life of the area.



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